

SNAPSHOT of HOME Program Performance--As of 12/31/09
Local Participating Jurisdictions with Rental Production Activities



Participating Jurisdiction (PJ):

State:

PJ's Total HOME Allocation Received:

PJ's Size Grouping*:

PJ Since (FY):

Category	PJ	State Average	State Rank	Nat'l Average	Nat'l Ranking (Percentile):*		
					Group	C	Overall
			PJs in State:	92			
Program Progress:							
% of Funds Committed	100.00 %	96.14 %	1	96.45 %	100	100	
% of Funds Disbursed	92.80 %	88.33 %	20	87.93 %	64	68	
Leveraging Ratio for Rental Activities	4.74	5.75	1	4.73	100	100	
% of Completed Rental Disbursements to All Rental Commitments***	63.68 %	77.35 %	67	83.38 %	11	10	
% of Completed CHDO Disbursements to All CHDO Reservations***	66.72 %	70.06 %	47	70.15 %	35	34	
Low-Income Benefit:							
% of 0-50% AMI Renters to All Renters	80.29 %	78.42 %	52	80.67 %	37	38	
% of 0-30% AMI Renters to All Renters***	35.10 %	39.86 %	57	45.30 %	31	30	
Lease-Up:							
% of Occupied Rental Units to All Completed Rental Units***	83.65 %	92.91 %	82	95.32 %	10	8	
Overall Ranking:			In State:	53 / 92	Nationally:	31	27
HOME Cost Per Unit and Number of Completed Units:							
Rental Unit	\$26,006	\$34,639		\$26,635	208 Units	44.40 %	
Homebuyer Unit	\$24,591	\$20,710		\$14,938	188 Units	40.20 %	
Homeowner-Rehab Unit	\$34,465	\$27,349		\$20,675	72 Units	15.40 %	
TBRA Unit	\$0	\$2,736		\$3,216	0 Units	0.00 %	

* - A = PJ's Annual Allocation is greater than or equal to \$3.5 million (55 PJs)

B = PJ's Annual Allocation is less than \$3.5 million and greater than or equal to \$1 million (202 PJs)

C = PJ's Annual Allocation is less than \$1 million (295 PJs)

** - E.g., a percentile rank of 70 means that the performance exceeds that of 70% of PJs.

***- This category is double-weighted in compiling both the State Overall Ranking and the National Overall Ranking of each PJ.

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

Program and Beneficiary Characteristics for Completed Units

Participating Jurisdiction (PJ): Salinas CA

Total Development Costs:
(average reported cost per unit in
HOME-assisted projects)

	Rental	Homebuyer	Homeowner
PJ:	\$98,562	\$125,540	\$35,011
State:*	\$134,233	\$113,853	\$28,349
National:**	\$95,185	\$74,993	\$23,434

CHDO Operating Expenses:
(% of allocation)

PJ: 0.0 %
National Avg: 1.1 %

R.S. Means Cost Index: 1.12

	Rental %	Homebuyer %	Homeowner %	TBRA %		Rental %	Homebuyer %	Homeowner %	TBRA %
RACE:					HOUSEHOLD TYPE:				
White:	31.6	5.3	30.6	0.0	Single/Non-Elderly:	23.6	3.7	19.4	0.0
Black/African American:	3.4	0.5	0.0	0.0	Elderly:	39.7	0.0	43.1	0.0
Asian:	2.3	0.0	4.2	0.0	Related/Single Parent:	1.1	17.6	11.1	0.0
American Indian/Alaska Native:	0.0	0.0	0.0	0.0	Related/Two Parent:	13.2	76.6	23.6	0.0
Native Hawaiian/Pacific Islander:	0.0	0.0	0.0	0.0	Other:	22.4	1.6	1.4	0.0
American Indian/Alaska Native and White:	0.0	0.0	0.0	0.0					
Asian and White:	1.1	0.0	0.0	0.0					
Black/African American and White:	1.1	0.0	0.0	0.0					
American Indian/Alaska Native and Black:	0.0	0.0	0.0	0.0					
Other Multi Racial:	1.1	0.0	0.0	0.0					
Asian/Pacific Islander:	0.0	2.1	13.9	0.0					
ETHNICITY:									
Hispanic	59.2	92.0	51.4	0.0					
HOUSEHOLD SIZE:					SUPPLEMENTAL RENTAL ASSISTANCE:				
1 Person:	71.8	2.1	30.6	0.0	Section 8:	5.7	0.0 [#]		
2 Persons:	8.0	5.3	22.2	0.0	HOME TBRA:	0.0			
3 Persons:	4.0	20.2	9.7	0.0	Other:	13.2			
4 Persons:	8.0	21.3	12.5	0.0	No Assistance:	81.0			
5 Persons:	3.4	29.8	9.7	0.0					
6 Persons:	2.9	14.4	11.1	0.0					
7 Persons:	1.1	3.7	1.4	0.0					
8 or more Persons:	0.6	3.2	2.8	0.0	# of Section 504 Compliant Units / Completed Units Since 2001			40	

* The State average includes all local and the State PJs within that state

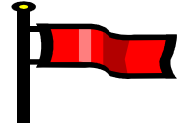
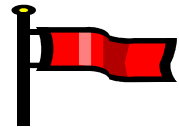
** The National average includes all local and State PJs, and Insular Areas

Section 8 vouchers can be used for First-Time Homebuyer Downpayment Assistance.



— HOME PROGRAM —
SNAPSHOT WORKSHEET - RED FLAG INDICATORS
 Local Participating Jurisdictions with Rental Production Activities

Participating Jurisdiction (PJ): Salinas State: CA Group Rank: 31
 (Percentile)
 State Rank: 53 / 92 PJs Overall Rank: 27
 (Percentile)
 Summary: 2 / Of the 5 Indicators are Red Flags

FACTOR	DESCRIPTION	THRESHOLD*	PJ RESULTS	RED FLAG
4	% OF COMPLETED RENTAL DISBURSEMENTS TO ALL RENTAL COMMITMENTS	< 76.20%	63.68	
5	% OF COMPLETED CHDO DISBURSEMENTS TO ALL CHDO RESERVATIONS	< 50.90%	66.72	
6	% OF RENTERS BELOW 50% OF AREA MEDIAN INCOME	< 70%**	80.29	
8	% OF OCCUPIED RENTAL UNITS TO ALL RENTAL UNITS	< 90.88%	83.65	
"ALLOCATION-YEARS" NOT DISBURSED***		> 2.550	0.89	

* This Threshold indicates approximately the lowest 20% of the PJs

** This percentage may indicate a problem with meeting the 90% of rental units and TBRA provided to households at 60% AMI requirement

*** Total of undisbursed HOME and ADDI funds through FY 2005 / FY2005 HOME and ADDI allocation amount. This is not a SNAPSHOT indicator, but a good indicator of program progress.

Source: Data entered by HOME Participating Jurisdictions into HUD's Integrated Disbursement and Information System (IDIS)

HOME Program Performance SNAPSHOT

Page 3

